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#### Shettered Accommodation Wardens

Sheltered accommodation places can be a great source of clientele.

Most sheltered accommodation places don't provide any on sight care these days so anyone that needs care will have an outside agency coming in.

So you are likely to find work in these places.

(Some still do have onsite carers though!)

### How To Find Who To Speak To!

If you google and look on the website of sheltered accommodation places, they are often run by big firms and to find out who the warden is for each scheme can be really hard work.

The best way to find this out is to turn up at each scheme in your area and ring the bell for the manager. There is normally a keypad to enter the building, so you need to follow the directions to buzz for the manager. Often they are not there full time and often work across multiple different sites. So it may take a little while to organise a meeting.

# Use the prote System Again!

The team of staff in these places are often very small so if you come across the cleaner for instance, you would be able to hand them your leaflet and ask this to be passed onto the warden as it is likely they work together.

So I would go down the little note stapled to your leaflet route again, incase you don't catch the warden but do find another staff member. So that your details can be passed onto the warden.

# Use the prote System Again!

But I would also take a pile of leaflets with you and go presentable, as you may be able to have a chat to the warden there and then. Obviously if you do have a chat with the warden, don't give them your leaflet with your little note!

If you have been a few times and can't seem to catch anyone, then post your leaflet with your little note through the post box.

#### For the attention of the Scheme Warden

I would love to come and have a chat with you about the new care service that I have just started. Attached is my leaflet for a further info.

I am fully insured, DBS checked and have lots of experience that I bring to my caring role.

If you would like to meet so you can get a better idea of the support I can provide, please feel free to ring me.

Thank You Your Name, Your phone number. Task:

Identify the sheltered accommodation places in your area.

Arrange to have a talk with the warden and leave some leaflets.

Show Casing Your. Caring Skills

Sometimes they run groups open to everyone.

Eg. Community lunches, seated exercise, bingo!

If any of your clients fancied it, support them to go and show case your skills.

Task:

Find out if they run any groups

Task:

Approach shelteerd accommodation places

